

## Message Text

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ORIGIN NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07  
L-03 NSAE-00 NSC-05 PA-02 PRS-01 SP-02 SS-15  
USIA-15 OMB-01 AID-05 IGA-02 TRSE-00 ACDA-10 MC-02  
/087 R

DRAFTED BY NEA/PAB:RKMCKEE:GN  
APPROVED BY NEA/PAB:PWLANDE  
NEA/IRN:MGREEN  
NEA/INS:ROBER

-----030634Z 047263 /21

R 022156Z JUN 77  
FM SECSTATE WASHDC  
TO AMEMBASSY ISLAMABAD  
AMEMBASSY TEHRAN  
INFO AMEMBASSY NEW DELHI

UNCLAS STATE 127584

E.O. 11652: N/A

TAGS: MARR, PK, IR, US

SUBJECT: UPI STORY ON PENDING AIRCRAFT SALES TO PAKISTAN  
AND IRAN

1. UPI WIRE JUNE 2 CARRIES FOLLOWING STORY: QUOTE:

THE UNITED STATES HAS DECIDED AGAINST SELLING IRAN AND  
PAKISTAN TWO LARGE ORDERS OF ADVANCED AIRCRAFT, U.S.  
OFFICIALS SAID WEDNESDAY.

THE OFFICIALS SAID THAT PRESIDENT'S NEW ARMS TRANSFER  
POLICY, DEFINED IN A PAPER CALLED PD-13 (PRESIDENTIAL  
DECISION), HAS NOW BEEN TRANSLATED INTO SPECIFICS AND IT  
MEANS THAT PAKISTAN WILL NOT BE PERMITTED TO BUY THE 75  
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TO 100 A-7 ATTACK BOMBERS IT WAS SEEKING, AND IRAN WILL  
NOT BE PERMITTED TO BUY 250 F18L FIGHTERS THAT IT WAS  
SEEKING.

THE TWO COUNTRIES HAVE NOT BEEN OFFICIALLY NOTIFIED OF  
THE DECISION, OFFICIALS SAID.

TOGETHER THE TWO SALES WOULD HAVE AMOUNTED TO ABOUT DOLS 4.5 BILLION.

ONE U.S. OFFICIAL SAID THE IRAN SALE "FAILED ON ABOUT FOUR COUNTS, IN THE PRESIDENT'S NEW ARMS TRANSFER POLICY."

THE OFFICIAL SAID THAT THE F18L'S, WHICH ARE NOT IN THE AMERICAN MILITARY INVENTORY, WOULD HAVE TO BE DEVELOPED ESPECIALLY FOR IRAN, WHICH VIOLATES ONE OF THE PRINCIPLES.

FURTHERMORE, THE NORTHROP TWIN-ENGINE PLANES ARE "ADVANCED TECHNOLOGY" WHICH WOULD ALSO BE PROHIBITED UNDER THE NEW U.S. POLICY, EXCEPT TO CERTAIN TREATY ALLIES, SUCH AS NATO.

THE PLANES ALSO WOULD BE GOING TO A COUNTRY WHICH IS REGARDED AS CAPABLE OF DEFENDING ITSELF, IN AN AREA WHERE THE ACCUMULATION OF ARMS IS, BY ITSELF, A DANGEROUS ELEMENT.

PAKISTAN, WHICH IS OSTENSIBLY A MEMBER OF THE CENTRAL TREATY ORGANIZATION, HAS DROPPED OUT OF THE PACT, FOR PRACTICAL PURPOSES, AND WOULD NOT BE GIVEN ANY SPECIAL TREATMENT GIVEN OTHER ALLIANCE PARTNERS UNDER THE NEW U.S. ARMS POLICY, OFFICIALS SAID.

PAKISTAN HAD SOUGHT THE A-7'S AS A DEFENSE AGAINST INDIA, ARGUING THAT THE PLANES WOULD ONLY BE USABLE AS A DEFENSE.

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SIVE WEAPON. BUT, WITH THE CHANGE IN THE GOVERNMENT OF INDIA, THE DANGER OF CONFLICT IS REGARDED BY U.S. OFFICIALS TO BE DIMINISHED.

IN ADDITION, PAKISTAN'S RECENT ACCUSATIONS THAT THE UNITED STATES HAD INTERFERED IN PAKISTANI POLITICS HAS FURTHER STRAINED RELATIONS WITH THE UNITED STATES, AND, ACCORDING TO U.S. OFFICIALS, REMOVED ANY CHANCE OF THE A-7 SALE FROM GOING THROUGH.

THE IRANIAN AND PAKISTANI DEALS ARE THE FIRST SPECIFIC RESULTS OF THE PRESIDENTIAL POLICY ON ARMS SALES, AN ATTEMPT TO CUT DOWN THE TRANSFER OF CONVENTIONAL ARMS, PARTICULARLY TO EXPLOSIVE AREAS OF THE WORLD.

THE WHITE HOUSE ESTIMATED THAT U.S. ARMS SALES ARE NOW RUNNING SOMEWHERE BETWEEN DOLS 8.8 BILLION AND DOLS 10 BILLION PER YEAR, MAKING THE UNITED STATES THE LARGEST SINGLE SELLER OF ARMS IN THE WORLD. END QOTE.

2. IF ASKED, DEPARTMENT SPOKESMAN WILL MAKE NO COMMENT ON  
THIS STORY. YOU SHOULD FOLLOW SUIT. VANCE

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**TAGS:** MARR, PK, IR, US, UPI  
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**Type:** TE  
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